

MSINGI

BUILDING EAST AFRICA'S INDUSTRIES
OF THE FUTURE

EXCITING CAREER OPPORTUNITIES

*Seeking ambitious top-performing professionals for key roles in
Msingi, an innovative industry development organisation pushing the
boundaries of economic development in East Africa*

Introduction

Msingi East Africa is an ambitious and innovative industry development organisation supporting the growth of competitive industries in East Africa. We identify high potential industries. In these industries we foster innovation, competitiveness and growth by providing support, including investment, to pioneering firms, while catalysing the right enabling environment for the industry. We are differentiated by our combination of strong private sector-orientation and skills, and the long-term approach needed to catalyse lasting economic development. Ultimately, Msingi's goal is to play a key role in East Africa's economic transformation.

Msingi enjoys **long-term funding** committed to its industry programmes by Gatsby Africa (UK). Gatsby is an independent foundation set up in 1967 by Lord David Sainsbury and has worked in East Africa since 1985. Gatsby is strongly committed to supporting Msingi's industry programmes for the long-term.

One of Msingi's focus industries is **commercial aquaculture**. Aquaculture is the fastest growing agri-food sector globally. Msingi's East African Commercial Aquaculture Programme is expanding after some initial success. Msingi is therefore looking to recruit a number of individuals to join its high-calibre and dynamic Aquaculture Team. These roles will work on interventions aimed at unlocking innovation and lasting change in this exciting industry.

Prior experience of aquaculture is not sought (although this is not precluded), but you will require excellent commercial acumen, entrepreneurialism, sharp analytical skills and an ability to learn quickly.

Msingi and Gatsby Africa run a number of exciting industry development programmes across East Africa. Beyond aquaculture, all roles will have opportunities to contribute to work in other industries or potentially in due course to transfer to other Industry Programmes or units across the Msingi and Gatsby Africa network, if in-line with both Msingi and Gatsby's needs and your professional development objectives.

About the roles

1) Industry Development Associates

Looking for early-career individuals with **0-4 years of relevant working experience**. As part of Msingi's Aquaculture Team, you will contribute to designing and brokering deals with companies to stimulate innovation and investment. You will work on a range of tools that may include grants, investment, research or other mechanisms. You will contribute to analysing constraints and opportunities for the aquaculture industry in East Africa. You will undertake regular field visits to collect and synthesize information, in order to understand industry dynamics and opportunities for unlocking change.

To apply for these roles, click [here](#).



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2) Industry Development Associate – Environmental Sustainability & Biosecurity

Alongside catalysing the competitiveness and growth of aquaculture, supporting environmental sustainability and biosecurity in East African aquaculture is one of Msingi's key priorities. We require one Industry Development Associate to contribute to Msingi's work in this important area. For this role, we are looking for individuals with **0-7 years of experience** who have some academic or professional experience in environmental sustainability, water resource analysis or management, natural sciences, veterinary areas, or a related area. The general responsibilities for designing and managing interventions are otherwise as above for the other Industry Development Associates.

To apply for this role click [here](#).

3) Industry Development Specialist

Looking for a mid-career professional with **8-9 years of relevant experience or more**. You will lead the implementation of critical components of Msingi's aquaculture programmes. You will design, broker and lead support to the industry, which may be directly to leading commercial firms (such as through technical assistance or investment) or programmes of support across the wider industry. You will also play a key role in the continuing development of Msingi's strategy to transform the industry. You will contribute to the development of budgets, resourcing plans and other programme management tasks.

To apply for this role click [here](#).

4) Government Relations Manager – Uganda

Looking for a mid-career professional with **at least 10 years of relevant experience or more**. You will be responsible for developing and driving Msingi's aquaculture policy work with a particular focus on Uganda. You will build bridges between Msingi and the Ugandan government, seeking to find common priorities to unlock real and lasting change in aquaculture. You will work with and support the industry's member associations and groupings in Uganda, and support these to have a productive dialogue with government. You will also work on some of Msingi's private sector-focused interventions, designing and brokering support to the industry that can catalyse innovation, productivity and growth.

For this role, Msingi is looking for individuals with significant working experience, cultural understanding and networks in Uganda.

To apply for this role click [here](#).

Application procedure

Please go to <https://cedarafriicagroup.com/jobs> to download the Appointment Briefs with instructions on how to apply. Applications are welcome until the deadline of **20 May 2021 at 5pm (EAT)**.

East African nationals are particularly encouraged to apply. Note: only shortlisted candidates will be contacted.