

## TEXTILE AND APPAREL INDUSTRY PROGRAM

### REQUEST FOR PROPOSAL TO OFFER CONSULTANCY SERVICES TO DEVELOP A ROADMAP FOR AN ENVIRONMENTALLY CONSCIOUS SUSTAINABLE SUPPLY CHAIN IN EAST AFRICA

#### Msingi

Msingi East Africa Limited is an ambitious and innovative industry development organization supporting the growth of competitive industries in East Africa. Msingi identifies high potential industries to and provides support through technical assistance or investment, to pioneering firms to foster innovation, growth, and competitiveness. Msingi aims to catalyze the right enabling environment for the industry by working closely with policy stakeholders to enable dialogue and co creation in sector governance. Msingi differentiates itself by combining strong private sector-orientation and skills and taking a long-term approach to catalyzing economic development. Ultimately, Msingi's goal is to play a key role in East Africa's long-term economic transformation. Msingi is funded by Gatsby Africa a member of the Gatsby Charitable foundation, an independent foundation set up in 1967 by Lord David Sainsbury that has worked in East Africa since 1985.

#### Overview of the assignment

Msingi is seeking to procure the services of a consultant to support its Textiles and Apparel Industry Program to develop a road map targeting the development of an environmentally conscious supply chain in East Africa. The roadmap will have a specific focus on Kenya, Uganda, Rwanda, and Tanzania and Level II Supply Chain. The consultant will work alongside the Textile and Apparel Industry team and provide in depth knowledge and guidance in the development of interventions.

#### Key Deliverables

Primarily the consultant will be expected to deliver

#### **A roadmap for an Environmentally Conscious Sustainable Supply Chain within the East Africa Region – prioritizing green technology and products,**

- Working alongside the Textiles and Apparel program team, identify and collaborate with new and existing investors to identify the correct opportunities in the Region be they Green Field, Brown Field or Linkages.
- Using their market knowledge to identify value chain development opportunities that leverage existing manufacturers within the region with particular focus on sourcing trims and accessories.
- Use knowledge of, and linkages with, International Supply Chain players, to encourage and develop incentives to increase investment and sourcing from the EAC Region.
- Link existing and emerging agricultural industries in EAC to opportunities within the international textiles and apparel value chain.
- Apply a Sustainable and 'Green' supply chain development lens in all interventions conceptualized and promoted.

The consultant will need to have demonstrated ability in the following areas:

**Stakeholder and partner management** – Forging and managing relationships across a multitude of stakeholders, understanding the actors within the sector and being able to map their role and influence in Msingi's regional TA Supply Chain strategy.

**Project management** – excellent project management and reporting to ensure activities remain on-target and within budget.

**Managing technical experts** – helping to identify, engage with and manage external consultants and world-leading technical experts who contribute to fulfilling the assignment.

**Engaging policy makers in developing and executing national strategic plans around the sector-** bringing evidence-based industry insights to assist policy makers to weigh critical pathways to attaining their national strategic objectives.

**Data collection and dissemination** - identifying, designing, and executing the gathering of sector relevant data that will support and validate Msingi's interventions within the textiles and apparel sector in EA.

#### Experience and personal qualities required

Applications from individuals or organizations are welcome.

Respondents should have:

- Relevant tertiary qualifications from a reputable university and relevant industry qualifications/certifications.
- Demonstrated experience in supply chain related projects or other relevant projects.
- Individuals should have a Minimum of fifteen (15) year's work experience in a merchandising, production, supply chain development role for a leading international brand with the last role not later than the last four (4) years.
- Organizations applying as a team should have acted in a sourcing or supply chain role for a reputable international brand no less than in the last 3 years.
- Demonstrated excellent writing, communication, and report development skills.
- Experience and understanding of an African context would be advantageous.
- Experience in managing consulting assignments would be an advantage.
- The assignment will require extensive travel therefore the principle(s) should be mobile and able to travel, especially to attend meetings within the EAC countries of focus.

#### Terms and remuneration

This assignment is intended for a minimum period of up to 6 months with a high likelihood to evolve into a longer assignment. Remuneration will be competitive and is negotiable dependent on experience.

#### How to apply

Interested parties should submit a written proposal and company /individual profile with a short concept note of how they will execute the assignment. The proposal should be accompanied by a financial proposal.

Where the application is by a team, individual roles and profiles should be submitted including their contribution and related costs to the assignments.

Applications should be sent quoting **RFP Supply Chain East Africa– Textiles & Apparel**, to [tnarecruitment@msingi.com](mailto:tnarecruitment@msingi.com) by 15<sup>th</sup> October 2021.